

Dr. V. Anantha-Nageswaran

Lucky Tower, #16-02
57 Grange Road
Singapore 249569

(O) +65-6212 6030
(R) +65-6235 2876
(HP) +65-9731 4261

Email: nageswar@singnet.com.sg

Work Experience

Credit Suisse, Asia-Pacific (Regional Head of Investment Consulting) (June 1999 - Present)

- ◆ **Since June 1999:** Regional Head of Investment Consulting and Global Strategist for Credit Suisse Private Banking (CSPB), Asia-Pacific and Middle East.
 - Investment Consulting Staff Strength doubled in the last 2 years from 10 in 1999 to 20
 - Recommended Investment Strategy returned -1.0% in 2001 and +6.2% in H1, 2002
 - Helped to maintain steady brokerage revenue for the branch in 2001, 2002 over 2000 amidst tough market conditions through appropriate asset allocation and investment recommendations
 - Chosen the most effective worker by peers in 2000 in a seminar on ‘Seven habits of highly effective people’
- ◆ **Nov. 1996 – May 1999 (Zurich):** Senior analyst in Investment Research (CSPB) with responsibility for analysis of interest rate and exchange rate trends among industrialised economies.
 - Article on ‘The long-term inflation outlook for the industrialised world’ cited in *Frankfurter Allgemeine Zeitung* in March 1997
 - Piloted a detailed study on what EMU entails – a comprehensive reference tool for clients
 - Modelled US long-term interest rates using time-series econometric approach
 - Developed a EMU Membership Probability Indicator based on long-term interest rate spreads
 - ‘Will the US go the Japanese way?’ a comparative macro-economic analysis published in April 1999
 - ‘Why would the US dollar recover?’, a special note published in October 1998..

Union Bank of Switzerland (Zurich) Currency Economist (March 1994 - Oct. 1996)

- ◆ Quantitative modelling of exchange rates; periodical write-ups on global exchange rate outlook for UBS Publications.
- ◆ Additional economist for South-Asian emerging economies - contributing author for UBS quarterly publication on emerging markets, “*New Horizon Economies*”
- ◆ Editor of an internal publication, “*The Forecast Update*”, circulated to Asset Management departments (June 1995 - Oct. 1996)
- ◆ Special studies on the EMS Exchange Rates (May 1994), the Canadian economy (Aug. 1994), European long rates (Dec. 1994), prospects for Scandinavian currencies (Feb. 1996) and Swiss franc strength (Dec. 1995)

Chennai Petroleum Company Limited (CPCL), India - Deputy Manager 1985-1990

(A Government of India Undertaking engaged in the petroleum refining)

- ◆ As Executive Assistant to the Director (Finance), was responsible for the successful conduct of the Oil Industry. Finance Meetings (a meeting of the Heads of Finance of the Petroleum companies) in 1987 and 1988.
- ◆ Member of the team that negotiated a joint-venture agreement with the Chevron Corporation, U.S.A, leading to the formation of a joint-venture company, **Indian Additives Limited**, engaged in the manufacture of lubricating oil additives.
- ◆ Member, Project Committee formed by MRL and Southern Petrochemicals Industries Corporation (SPIC) which prepared the Techno-Economic Feasibility Report (TEFR) for a Rs. 24000 million (\$ 750 million) Petrochemical Project in Madras.

Education

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|-----------------------------------------------------|---------------|-----------|
| ◆ University of Massachusetts, Amherst, MA (USA) | PhD | 1990-1994 |
| ◆ Indian Institute of Management, Ahmedabad | M.B.A | 1983-1985 |
| ◆ American College, Madurai, India | B. Com | 1980-1983 |
| ◆ Institute of Costs and Works Accountants of India | ICWAI (Inter) | |

Doctoral Dissertation

Topic: Empirical behaviour of Exchange Rates

TV Appearances

- ◆ Regular comments on global economy and markets in BBC World Service, CNBC, Channel News Asia, Bloomberg TV and Vasantham Central (in Tamil) since October 1999
- ◆ Regular comments on Bloomberg and Reuters news wire and letters on global economics to *Financial Times*

Publications

- ◆ Fortnightly column (alternate Mondays) in “Business Line” – a financial daily from THE HINDU publications in Chennai, India since February 1999 (www.thehindubusinessline.com)
- ◆ Selection of articles published in newspapers:
 - ◆ Economic Reforms in India (Financial Express, 15.07.97)
 - ◆ Lessons from East Asia (Economic Times, 09.04.98)
 - ◆ Limits of global capitalism (Economic Times, 21.09.98)
 - ◆ A summit of introspection (www.thenewspapertoday.com, 31.07.2001)
 - ◆ A shift to long-term dividends (International Herald Tribune, 29.11.2001)
 - ◆ Indians haul India to the ‘junk’ yard (Business Line, 06.09.2002)
- ◆ Monthly column on Central European Currencies in *Central European*, a *Euromoney* publication (June 1995- October 1996).
- ◆ Mean-Reversion, Random Walk and Jumps in Real Exchange Rates, co-authored with Dr. Hossein Kazemi and Dr. Mahnaz Madhvi, *The International Journal of Finance* Vol. 7(1) 1995.

Conferences and Speeches

- ◆ 'Two-speed Asia' at the seminar on 'India, China and the WTO: what does the future hold' organised by the Confederation of Indian Industries, New Delhi, August 2000
- ◆ Lecture to Economics students at Cambridge University on Financial markets and Emerging economies, organised by Professor Ha-Joon Chang, Cambridge University, October 2000
- ◆ Lecture on Financial Markets and Economic Theory to MBA students at the Graduate School of Business, Chicago (Singapore Campus), November 2001
- ◆ 'Waiting for a new global economic leadership', a presentation on Global Economic Outlook to the Swiss Business Association in Singapore, February 2002
- ◆ 'Waning US Global Economic Leadership and its implications for SE Asia', Kiwanis Club, Bukit Kiara, Kuala Lumpur, Malaysia, June 2002
- ◆ 'Asset Allocation and Diversification - Some heretical thoughts', a presentation to the Hong Kong Society of Financial Analysts, Hong Kong, July 2002
- ◆ 'It is time to strike out on our own - Malaysia and ASEAN', a presentation at the two-day seminar on Malaysian Capital Markets, organised by the Asia Strategic Leadership Institute, July 2002

Awards and Honours

- ◆ Best Paper award to the paper on "*International Convergence of short-term and long-term interest rates: Theory*" and Empirical Tests presented at the 1995 Global Finance Conference, San Diego, California, USA.
- ◆ Nominated by the School of Management, University of Massachusetts, for the Richard D. Irwin Doctoral Fellowship for the year 1993.
- ◆ Nominated by the Dean, School of Management in 1993 to Beta Gamma Sigma, the national scholastic honour society for students in business and management in recognition of outstanding scholastic record.

Other pursuits

- ◆ Founder, promoter and member of the Management Board of Aavishkaar India Micro Venture Capital Fund – a 'first-of-its-kind' venture fund that seeks to promote entrepreneurial activity in rural India by providing equity finance for socially relevant, commercially viable and environmentally friendly micro-ventures (project size from USD10,000 to USD100,000).
- ◆ Instigator of a pilot project to distribute used (and usable) computers with software from Tata Consultancy Services to needy corporation schools in Tamil Nadu.
- ◆ Mobilisation of funds for supporting rainwater harvesting and community development activities on an on-going basis in Rajasthan in association with the NGO Tarun Bharat Sangh.
- ◆ Private equity investor in new business ventures that have social relevance for India (PicoPeta, Drishtee, N-Logue); adviser to PicoPeta and Drishtee on business strategies.